

# QuickBooks®

## Premier: Contractor Edition

**QuickBooks Premier: Contractor Edition** includes the ability to see which jobs are profitable, get airtight estimates, set up and track your holdbacks, and set up multiple labour rates for your various employees, jobs and customers.

### Build fortresses and fortunes with construction software

Want to make money out of your construction business or trade? The answer isn't to spend more time hammering nails or laying tiles. The answer — gloomy as it may seem — is to spend a little bit of extra time working on your books.

The mention of accounting software probably conjures images of piles of receipts, doing BAS and tax returns. However, gaining a competitive edge involves working the accounting software harder, so that it helps contractors run their businesses better. An effective accounting software package aids with everyday activities such as generating quotes, keeping track of different jobs and billing customers.

There are a few different versions of QuickBooks software, but for contractors, the best choice is QuickBooks Premier Contractor Edition. Included in the QBi series of software, this Edition is designed specifically for builders, carpenters, electricians, plumbers, tilers and others in the construction industry.

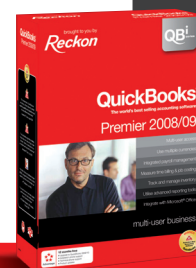
For most contractors, one of the hardest things to manage is quotes. It's easy to feel anxious about winning the job, and end up underquoting. But what if contractors could analyse the profit on every job, no matter how large or small? Maybe they're underquoting on small jobs or spending too much time following up service calls?

The Contractor Edition of QuickBooks Premier helps contractors manage jobs more efficiently with a special menu dedicated to job analysis and in-depth cost tracking. Every single nail or bit of timber can be entered as an expense. Contractors can also track expenses to automatically bill customers.

The other challenge for many contractors is managing retainers. QuickBooks is one of the only accounting packages that accommodates this by allowing for progressive invoicing as each stage of the job is completed. Just enter budgets for each job and compare actual results against budgets as the job progresses. If the job has been underquoted, the contractor will know the moment it happens so quoting strategies can be adjusted in the future.

Even if a contractor has never used a computer before, navigating is child's play with no feature more than two clicks away. QuickBooks excels at second-guessing what users want to do, with lots of handy pop-up help and suggestions. Even complex accounting tasks such as producing Business Activity Statements only take a couple of minutes to complete.

Contractors don't want to spend time pouring over bookwork. QuickBooks understands this, helping users do the books (with surprisingly little pain), managing job costs (no more underquoting) and making more profit, all in the one hit.



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### Key Features

Contractor Menu	The Contractor menu lists the most commonly used tasks that a contractor needs to do in his or her business day. Think of this menu as a short-cut to those activities you do most often. Using it will help you save time!
Use holdbacks when paying subcontractors	Withhold a portion of a payment to a subcontractor until you have determined whether the quality of the work performed by the subcontractor is to your satisfaction.
Job costing	Job costs are all the costs of providing your service for a specific projects. Once you know how much a job costs you, you can compare it to the revenue the job generated. That lets you see whether the job is profitable or not.
Use different labour rates	Bill out different labour rates for the same type of job. This ensures that your best customers get the best rates and that you can change varying rates for different individuals doing similar jobs (for example, an apprentice vs a journeyman).
Track change orders	Every contractor knows that when he or she sends an estimate to bid on a job, the customer will want to make changes, now you can easily track those changes directly on your estimate with a change order.
Contractor reports	Contractor reports are designed specifically for your industry, including: <ul style="list-style-type: none"><li>• Job Status</li><li>• Job Cost by Supplier</li><li>• Job Summary/Detail</li><li>• Unpaid Bills by Job</li><li>• Unpaid Job Bills by Supplier</li><li>• Expenses Not Assigned to Jobs</li><li>• Billed/Unbilled Hours by Person</li><li>• Billed/Unbilled Hours by Person and Project</li><li>• Billed/Unbilled Hours by Person and Activity</li><li>• Open Purchase Orders by Supplier Summary</li><li>• Open Purchase Orders by Supplier</li><li>• Supplier Account Information</li><li>• Customer Account Information</li></ul>